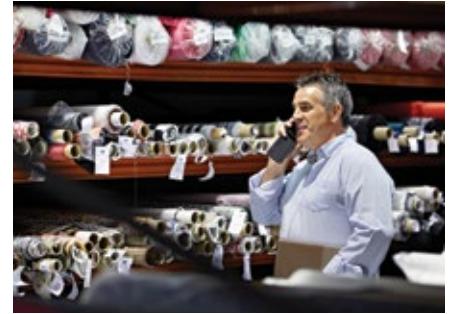


## Strike a balance between too much and not enough.



Sage Inventory Advisor helps Sage 100 work smarter by utilizing the data already in your system to reduce stock-outs, excess inventory, and working capital. Together, they can analyze inventory data to identify where the biggest improvements can be made, produce quality forecasts, and suggest optimal replenishment recommendations—all at an affordable price.

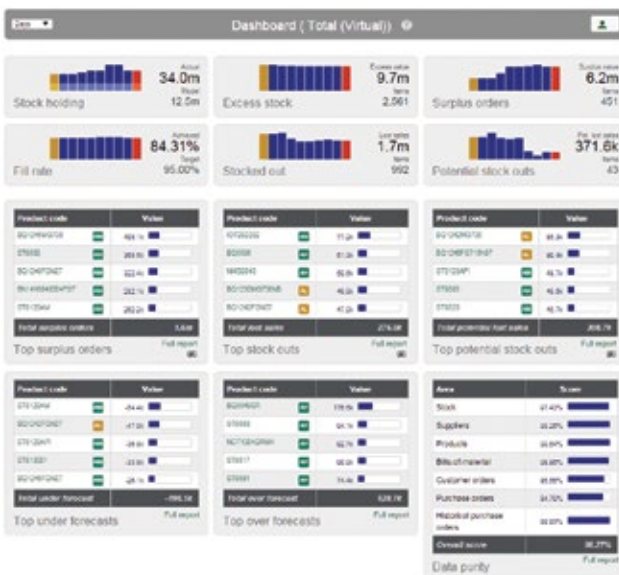
### Fast to implement and cost-effective

Bottom line, Sage Inventory Advisor takes very little time to deploy. In addition, because Sage Inventory Advisor is in the cloud<sup>1</sup>, you never have to access a local server or update your software to run the latest version, and thanks to PGP data encryption/decryption, you can feel more secure about your data—plus, best of all, you have access to your data anytime, anywhere. And with budget friendly, monthly subscription pricing, Sage Inventory Advisor is a win-win for your business.

### Built to work with your ERP

Sage Inventory Advisor is designed to integrate with your Sage 100 solution; it's built from the ground up to specifically help you extract added value from the numbers already being generated across your organization. Sage Inventory Advisor automatically connects to inventory data in Sage 100 ERP, Sage 300 ERP, Sage 500 ERP, and Sage ERP X3 systems for analysis, forecasting, and replenishment, as well as order and supplier management. No need to manually import or export data. And it complements Sage Inventory Management and Inventory Control modules to provide dynamic forecasting and planning capabilities.

**Track performance and identify problem SKUs through interactive dashboard with drill-down features.**



### Benefits

- Reduce excess inventory.
- Reduce working capital.
- Reduce stock-outs.

“In the first six months, we had a 13% increase in stock availability with a smaller increase in focused investment. In summary, Sage Inventory Advisor has given us a valued solution that provides us with a competitive edge.”

Steven Cumper  
Director and Cofounder, Medshop  
(Medical Supplies)

<sup>1</sup> As a cloud service, the Sage Inventory Advisor site requires an Internet connection.

# Sage Inventory Advisor

## Features and functionality

### Intuitive interface

Designed for web access and use on mobile devices from the ground up, Sage Inventory Advisor utilizes familiar browser behavior—making it particularly easy to learn and use.

### Actionable data

The processing power in Sage Inventory Advisor can handle significant amounts of data—giving you visibility to critical KPIs and financials such as stock holding, stock-outs, potential stock-outs, as well as excess stock and surplus orders. In addition, it helps rapidly identify important items thanks to a color-coded classification system based on calculated metrics such as velocity (times sold), quantity sold/consumed, and value of sales/consumption. Plus with a single view of all item information in one place, it's easy to drill down into your data details.

### Manageable inventory

A dynamic, graphical projection engine assists in forecasting and planning for future replenishment orders—including listing top under- and overforecasted items for further analysis and action. In addition, Sage Inventory Advisor provides early warning of stock-outs, potential stock-outs, and surplus orders, as well as critical and detailed information to help optimize inventory.

### Optimized ordering

Sage Inventory Advisor shows you what orders to place based on item policies (such as stock levels or forecasts), as well as recommending new orders by supplier. Sage Inventory Advisor also helps you manage minimum order quantities, ordering in multiples, minimum order values, and minimum volume/weight (as related to filling a shipping container) to help ensure you get maximum value out of your orders every time.

### Supplier comparison

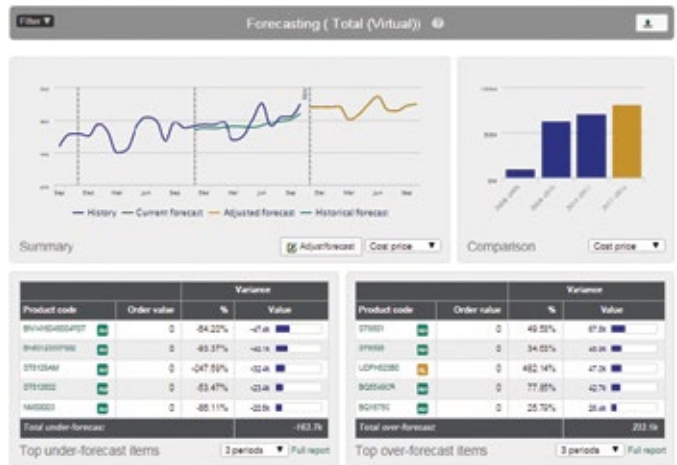
Quickly identify your good and poor suppliers and plan your purchases accordingly—including setting dynamic safety stock based on supply risk and monitoring of lead times.

### Powerful dashboards

Sage Inventory Advisor data can be exported to a .csv for further analysis on items such as:

- Top Surplus Orders
- Top Stock Outs
- Top Potential Stock Outs
- Top Under Forecasts
- Top Over Forecasts
- Data Purity

**Leverage the sophisticated forecast engine to account for seasonality and trends with manual override.**



**Want to reduce stock outs, excess inventory, and working capital? We're here to help! Call [partner phone] today.**

### About The Sage Group, plc

We provide small and medium-sized organizations with a range of easy-to-use, secure, and efficient business management software and services—from accounting and payroll to enterprise resource planning, customer relationship management, and payments. Our customers receive continuous advice and support through our global network of local experts to help them solve their business problems, giving them the confidence to achieve their business ambitions. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and entered the FTSE 100 in 1999. Sage has over 6 million customers and more than 12,700 employees in 24 countries covering the UK & Ireland, mainland Europe, North America, South Africa, Australia, Asia, and Brazil.

For more information about Sage in North America, please visit the company website at [Sage.com](http://Sage.com). Follow Sage North America on Facebook, [Facebook.com/Sage](https://Facebook.com/Sage), and Twitter, [Twitter.com/SageNAmerica](https://Twitter.com/SageNAmerica).

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