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Financial and accounting management

Bring all your financial processes together for a consolidated view of your entire business

Integrate your company's accounting, budget and planning, sales tax management, fixed asset management, and more, so you can run your entire business without the limitations of off-the-shelf accounting or bookkeeping software.

Maximize profits

Easily manage cash flow, forecast cash requirements, and manage assets throughout your business operations.

Make more informed decisions

Get access to reliable business data and key customer information to make better decisions and manage effectively.

Modernize business processes

Simplify invoicing and bill collection, eliminate accounting errors, minimize recordkeeping redundancy, and run a paperless office.

Improve financial management and trust your numbers

More than just an accounting solution, Sage 100c helps you streamline, automate, and simplify all your financial and operations processes so that you can manage your finances more effectively and spend time running your business—not managing your software.

With Sage 100, you'll eliminate accounting errors, minimize recordkeeping redundancy, and stay in compliance with tax and accounting regulations. Plus you'll have better visibility into your finances and:

- Maximize profits by more effectively managing your income, expenses, and assets.

- Improve short- and long-term business performance.

- Simplify invoicing and bill collection.

- Collaborate more easily on budget planning.

- Eliminate the paper chase by electronically managing, finding and routing your key documents.

- Get financial insights quickly with business insight dashboards.

Sage 100c accounting and financial modules and services

- General Ledger
- Accounts Payable
- Accounts Receivable
- Bank Reconciliation
- Paperless Office
- Budgeting and Planning
- Sage Intelligence Reporting
- Business Insights Dashboard
- Payments processing
- Fixed assets management
- Sales tax compliance
- Check and form printing

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Leave task-consuming activities behind and get the information you need—fast and easy.

Increase general ledger accuracy

With **Sage 100c General Ledger**, you will be able to connect all of your accounting processes in your current chart of accounts or create new charts of account using over a dozen industry-specific templates.

- Ensure quick and accurate data entry of key business data with easily customizable screens and dual grid entry.

- Better manage your business with clear financial statements including income summaries, balance sheets, and cash flow reports.

Simplify accounts payable management

Beyond recording vendor transactions, **Sage 100c Accounts Payable** allows you to take advantage of early payment discounts on payables with flexible cash disbursement and check writing. You'll be able to make more informed decisions with insightful financial reports, including payable aging and future cash requirements.

- View detailed invoice history.

- Access multiple bank accounts to make automatic payments.

- Easily print checks and record check reversals.

- Personalize your settings to meet your unique business requirements.

Collect money faster

With **Sage 100c Accounts Receivable**, you'll be able to automate daily accounts receivable processes, flexibly manage and have full visibility into your cash flow, and quickly prepare and deliver invoices and customer statements. Together with **Sage 100c Payment Center**, you'll get paid faster with secure payments processing and see all of your payments transactions real-time. With clear visibility into payment trends, your business can also improve cash flow.

- Run divisional receivables and multiple bank accounts.

- Handle advanced sales tax calculations.

- Automate invoicing and billing including repetitive and cash invoices.

- Process payments directly against an invoice and ensure PCI-compliance.

- View payment trends and quickly understand how your business is doing for better decision making.

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Track financial performance quickly

Staying informed has never been easier with the Business Insights Dashboard. You decide what information is the most critical to your operation. You'll have the information you need and the ability to drill deeper to make better business decisions, so you can conduct your day-to-day operations with higher levels of efficiency.

Automate your monthly reconciliation process

Each month bank statements and canceled checks arrive, setting off a tedious reconciliation process. Discrepancies can result in a time-consuming search before statements can be reconciled and filed. Then it all begins again.

With **Sage 100c Bank Reconciliation**, you can automate and simplify monthly reconciliations to detect unrecorded transactions between books and banks, locate errors and differences, record corrections, and reconcile your books.

- Get insight behind your business data to better manage and direct cash flow.

- Forecast cash flow activities.

- Control who can access and adjust balance entries.

- Make one-step bank transfers from the General Ledger.

"Many tasks that were done 'by hand' have now been automated utilizing Sage 100; the impact on productivity and profitability has been dramatic. We no longer have to rely on employee memory for key pieces of information."

Nancy Williams, CEO, Harkness Industries, Techvalidate TVID AA2-044-606

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Plan ahead
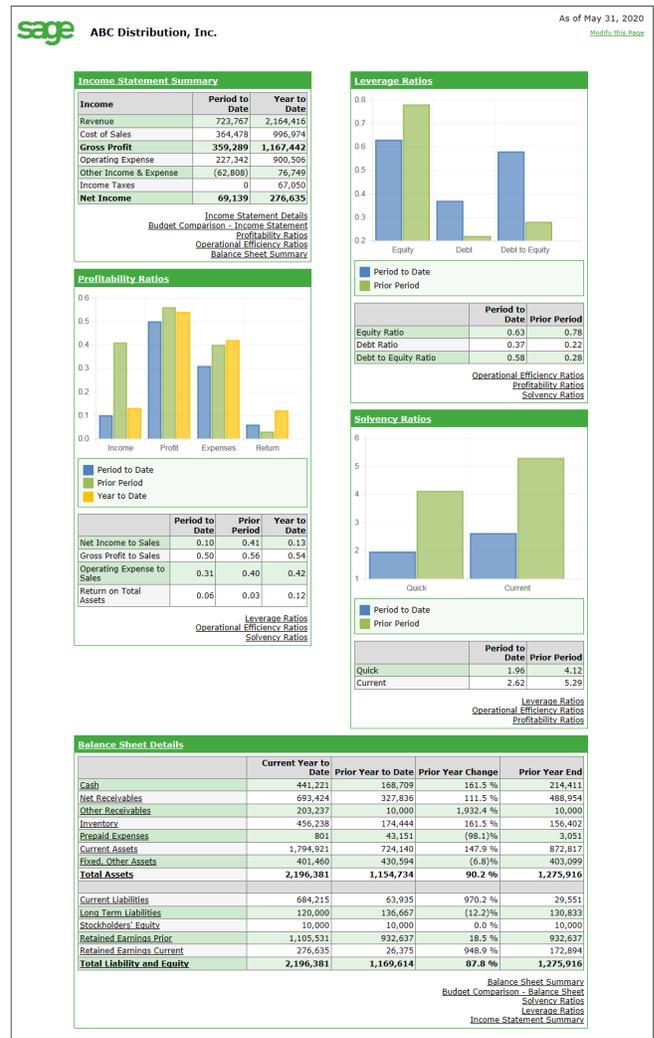
Take control of the budget process

With Sage Budgeting and Planning, an add-on solution to Sage 100c, you'll make quicker, more informed business decisions by shortening budgeting and planning cycles. With a planning process that is easier and more efficient, you can encourage collaboration and tie budgeting activities to organizational performance.

- Integrate your most important financial information automatically from Sage 100c General Ledger.

- Allocate budgets from bottom up, top down, or a combination of both.

- Create "what if" analyses to reorganize budget structures and view the impact of potential plan changes.

- Encourage collaboration across your entire business with easy-to-use Plan Sheets that have a familiar spreadsheet look and feel.

Manage and track your fixed assets

Sage Fixed Assets can be added to Sage 100c to give you total control over the fixed asset lifecycle and ensure that your company is always in regulatory compliance. Sage Fixed Assets offers integration for Sage 100c Accounts Payable asset creation and automated General Ledger postings. Integrating Sage Fixed Assets to Sage 100c provides a comprehensive fixed asset inventory and tracking solution.

- Enjoy simplified fixed asset tracking with comprehensive depreciation calculations.

- Allocate cost and depreciation for an individual asset or groups of assets to more than one funding source.

- Ensure compliance with more than 300,000 U.S. regulations including GASB 34/35 compliance.

- Create budgetary books for asset budgeting projections.

- Simplify reporting with more than 30 ready-to-use reports including year-end financial statements, fileable U.S. IRS tax forms and worksheets, and more

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sage ABC Distribution, Inc.

As of May 31, 2020
Modify this Page

Income Statement Summary

Income	Period to Date	Year to Date
Revenue	723,767	2,164,416
Cost of Sales	364,478	996,974
Gross Profit	359,289	1,167,442
Operating Expense	227,342	900,506
Other Income & Expense	(62,808)	76,749
Income Taxes	0	67,050
Net Income	69,139	276,635

Income Statement Details
Budget Comparison - Income Statement
Profitability Ratios
Operational Efficiency Ratios
Balance Sheet Summary

Profitability Ratios

	Period to Date	Prior Period	Year to Date
Net Income to Sales	0.10	0.41	0.13
Gross Profit to Sales	0.50	0.56	0.54
Operating Expense to Sales	0.31	0.40	0.42
Return on Total Assets	0.06	0.03	0.12

Leverage Ratios
Operational Efficiency Ratios
Solvency Ratios

Leverage Ratios

	Period to Date	Prior Period
Equity Ratio	0.63	0.78
Debt Ratio	0.37	0.22
Debt to Equity Ratio	0.58	0.28

Operational Efficiency Ratios
Profitability Ratios
Solvency Ratios

Solvency Ratios

	Period to Date	Prior Period
Quick	1.96	4.12
Current	2.62	5.29

Leverage Ratios
Operational Efficiency Ratios
Profitability Ratios

Balance Sheet Details

	Current Year to Date	Prior Year to Date	Prior Year Change	Prior Year End
Cash	441,221	168,709	161.5 %	214,411
Net Receivables	693,424	327,836	111.5 %	488,954
Other Receivables	203,237	10,000	1,932.4 %	10,000
Inventory	456,238	174,444	161.5 %	156,402
Prepaid Expenses	801	43,151	(98.1)%	3,051
Current Assets	1,794,921	724,140	147.9 %	872,817
Fixed, Other Assets	401,460	430,594	(6.8)%	403,099
Total Assets	2,196,381	1,154,734	90.2 %	1,275,916
Current Liabilities	684,215	63,935	970.2 %	29,551
Long Term Liabilities	120,000	136,667	(12.2)%	130,833
Stockholders' Equity	10,000	10,000	0.0 %	10,000
Retained Earnings Prior	1,105,531	932,637	18.5 %	932,637
Retained Earnings Current	276,635	26,375	948.9 %	172,894
Total Liability and Equity	2,196,381	1,169,614	87.8 %	1,275,916

Balance Sheet Summary
Budget Comparison - Balance Sheet
Solvency Ratios
Leverage Ratios
Income Statement Summary

Created on October 28, 2015 18:41

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Put sales tax compliance on autopilot

With thousands of tax rates, rule, and jurisdictions, maintaining compliance can be almost impossible without the right tools. With Sage Sales Tax by Avalara®, you will be current with up-to-date tax regulations so you never have to make a tax rate decision again. Sage Sales Tax helps you automate your sales tax processes, eliminate complexity, and get:

• Address validation.

• Automatic jurisdiction assignment.

• Real-time sales tax rules and rate assignment.

• Product taxability identification.

• Digital storage and renewal management of exemption certificates.

Eliminate the paper chase

Reduce costs and wasted time by eliminating the need for reams of paper, printed reports, and expensive document storage with Sage 100c Paperless Office.
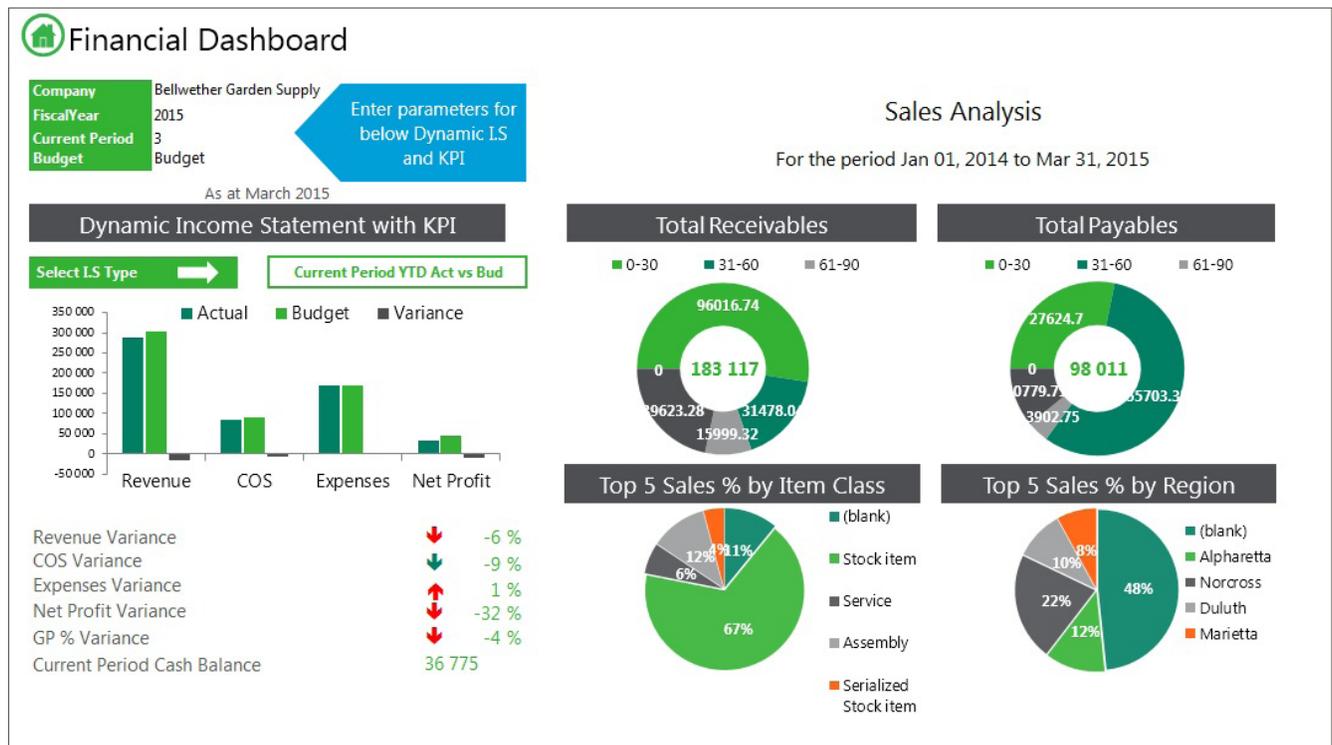
• Improve communications and save postage costs with immediate electronic delivery by email or fax.

• Increase efficiency with easy access to archived files.

• Enhance document security.

• Save office space with electronic document archival.

Get secure, compatible checks and forms

Just enter your data and print all the checks and forms you need, using the information in Sage 100c. No reformatting or misprints. You'll have access to checks, envelopes, deposit solutions, tax forms, business forms and other accessories like mailing labels and stamps. Best of all, your check orders include fraud monitoring, stolen document recovery, and identity restoration assistance.

Increase productivity with extended business reporting

With Sage Intelligence Reporting, you'll have the freedom to design reports or leverage hundreds of existing report templates according to your business' unique requirements. And it's built in Microsoft® Excel®, a tool you're probably already familiar with.

Financial Dashboard

For more information about Sage 100c, please visit www.Sage100.com or contact Sage at 866-530-SAGE (7243).